

The Best Qualified Candidate Doesn't Always Get the Job

by Scott Gerson

Often, on an interview, you are asked to describe:

(a) What you have done, (b) What you are capable of doing (c) What you would like to do at the new job. You may also be asked "Where do you see yourself in 3 to 5 years?". Did you know that how you answer these questions may have a huge effect on how well you are received by your interviewer - despite your skills?

What you think are the "right" answers may turn out to be the fastest route to self-sabotage you would ever imagine. Don't fall into the "Blue Sky Trap" that can have you talking yourself into and then out of a job before you know what has happened.

Instead of learning the hard way by losing several hundred thousand dollars worth of career opportunities, call Scott Gerson today and benefit from his 20+ years of top industry experience. He'll be happy to help and advise you - FOR FREE - as a courtesy to you for making the effort. Follow the example of many of Wall Street's finest over the years and avail yourself of Scott's network of industry contacts, and his keen, sharp, up-to-the moment read on the field of Financial Technology.

Scott Gerson can be reached at: (212) 986-3344 or by emailing scott@focuscapital.com